Occupancy History of Barbican Estate Car Parking – March 2020

Charge	Date	Residential Let Bays	% Change	Comments
£990	June 2006	863	-1%	
£990	Dec 2007	848	-2%	
£990	Oct 2008	820	-3%	
£1,038	Oct 2009	777	-5%	
£1,038	Oct 2010	752	-3%	
£1,070	Oct 2011	744	-1%	
£1,126	Oct 2012	737	-1%	
£1,155	Nov 2013	718	-3%	
£1,183	Nov 2014	691	-4%	
£1,210	Nov 2015	682	-1%	
£1,225	Sept 2016	679	-1%	
£1,225	Nov 2017	648	-5%	
£1,258	June 2018	653	+1%	BRC June 2018 – Approved per parking space and for the ensuing year, be increased to £1,340, subject to review. Direction of travel agreed to £1,500 over 3 years.
£1,340	March 2019	615	-6%	-
£1,340	Sept 2019	610	-1%	BRC June 2019 – resolved that the Car Park charge for the ensuing year be paused at £1,340 pa, subject to review in 2020.
£1,340	March 2020	626	+3%	

Elasticity of Demand Car Park – March 2020

The following table displays the surrender reasons for those residents willing to respond to questions from Officers.

Surrender Reasons – since last Working Party review in April 2019

April 19 – September 19	Car Bays
Moved out	6
Too Expensive	1
Don't need a Car	4
No Comment	33

Surrender Reasons – after charge review

October 19 - March 2020	Car Bays
Moved out	7
Too Expensive	0
Don't need a Car	9
No Comment	6

Appendix 3
New Stores in Car Parks Project 2019 - Occupancy - March 2020

	Stores		Size	Rent/Sq. ft.	Resident or Non- resident rent	Rent		Occupan	cy as of Marc	h 2020	
Location		es Sq. ft.	. £/sq. ft.		Price from Sept 2019	Let	Let Non- BE Resident	Vacant	Total	%	
Car Park	Large	43	20 40	Resident Non-resident	£860 per year £1,720 per year (inc VAT)	113	1	91	205	55%	
Car Park	Extra Large	61	20 40	Resident Non-resident	£1,220 per year £2,440 per year (inc VAT)	47	1	3	51	94%	
Car Park	Extra Extra Large	86	20 40	Resident Non-resident	£1,720 per year £3,440 per year (inc VAT)	52	2	3	57	94%	

- The current occupancy is 69%
- It was agreed in 2019 letting of 31 (10%) stores to non-Barbican Residents purchased 31 double lock doors to enable letting
- It was agreed in 2019 further letting of 47 (totalling 25%) stores to non-Barbican Residents awaiting higher occupancy of non-BE residents before purchasing 47 double lock doors to enable further letting.
- We currently do not hold a waiting list due to the storage now available around the Estate.
- Marketing to 1,605 properties with one-half mile of entrance to car parks with new stores completed March 2020 will need to be reviewed & possibly repeated due to COVID-19
- Additional workstreams for marketing and to review alternatives for making the best use of new store assets on hold due to COVID-19

Appendix 4
Current Stores rent & occupancy – March 2020

		Size	Rent/sq. ft.	Rent	(Occupancy			
Location	Stores	Sq. ft.	£/sq. ft.	Rent from Sept 2019	Let	Vacant	Total	%	Comments
Residential Block	Standard	13	25	£326	998	52	1,050	95%	BRC June 2018 – Although Working Party recommended £27.50/sq.ft (£358) - Members approved £25/sq.ft. from £24/sq.ft (£313). BRC June 2019 – Although Working Party recommended £27.50/sq.ft. over the next 2 years to £358 (from £326 to £336 from September 2019) & subject to review again in 2020 - Members approved a pause & review again in 2020. NB Since 2018 BRC decision – loss of potential income is £30 to £40K pa.
Car Park	Transportable	32	17	£544	90	14	106	87%	BRC June 2018 - New users - rents from Sept 2018 - £20 per sq. ft.
			20	£640	2				Existing users – 3-year policy: £14 per sq. ft. Sept 2018 £17 per sq. ft. from Sept 2019 £20 per sq. ft. from Sept 2020
Car Park	Large	41	17	£696	45	3	54	87%	BRC June 2018 - New users - rents from Sept 2018 - £20 per sq. ft.
			20	£820	2				Existing users - 3-year policy: £14 per sq. ft Sept 2018 £17 per sq. ft. from Sept 2019 £20 per sq. ft. from Sept 2020

Miscellaneous charges

Motorcycle Annual Charges

Charge	Date
£226	September 2016
£235	September 2017
£239	September 2019

Bicycle Locker Annual Charges

Charge	Date
£85	September 2015
£86	September 2016
£88	September 2017
£90	September 2019

Bicycle Pods Annual Charges

Charge	Date			
£30 September 201				
£30	September 2017			
£30	September 2018			
£31	September 2019			

- An increase by RPI was agreed in 2017
- An increase by CPI was agreed in 2018
- An increase by CPI was agreed in 2019

Financial Budget - Car Parking

CAR PARKING			
		Original	Original
		Budget	Budget
		2019-20	2020-21
Income £ 000's			
Car Parks	Occupancy reducing by 5% through year, rate at £1,420 from end of Sept	820	
	Occupancy reducing by 5% through year, rate at £1,340 from end of Sept		805
New Stores	Lockers etc	-	7
	Large	152	114
	X Large	57	62
	XX Large	73	90
Existing Stores in Car Park		66	71
Occupancy Provision		-	(50)
Sub-total		348	297
Fees & Misc.		69	69
Service Charge		302	277
Total Income		1,539	1,445
Expenditure		(1,777)	(1,791)
		(238)	(346)

Half-year effect

Occupancy much lower than forecasted

Financial Forecast – Stores outside Car Park

STORES OUTSIDE CAR PARK			
		Original	Original
		Budget	Budget
		2019-20	2020-21
Income £ 000's			
Existing Stores in Residential Blocks	Stores @ £326	284	
Existing Stores in Residential Blocks	Stores @ £326 rising to £336		320
Expenditure		(359)	(315)
(Deficit)/Surplus		(75)	5